



PanTerra Announces Partnership with Master Agent Bridgepointe for Distribution of Unified Cloud Services

The PanTerra/Bridgepointe partnership brings synergy to the exploding cloud market

SANTA CLARA, Calif. – Feb. 10, 2016 – PanTerra, the leading provider of unified cloud services for mid-market enterprises, today announced a master distribution agreement with Bridgepointe Technologies of San Mateo. The relationship will bring PanTerra's CloudUC, SmartBox and SentraCloud services into Bridgepointe's cloud and communications portfolio.

PanTerra's breadth of ultra-secure cloud-based unified communications, collaboration, contact center, analytics and file sync & share solutions coupled with Bridgepointe's increasing focus on the cloud, optimizes both company's growth objectives. This partnership gives PanTerra the opportunity to increase its market reach and reaffirms our position as the market leader within the unified communications industry. "We're excited to see what a focused master agent such as Bridgepointe can do with a truly differentiated solution such as ours," stated Arthur Chang, CEO/President of PanTerra Networks.

Gary Jacobs, VP Channel Sales for BridgepointeTechnologies, said, "The relationship with PanTerra comes at a perfect time as our clients and partners are demanding more advanced cloud-based solutions. PanTerra's portfolio of mature, ultra-secure cloud-based services will immediately address client requirements and fit well into our best-in-offerings vendor distribution model."

About PanTerra Networks

PanTerra Networks is a unified cloud service provider, delivering WorldSmart, its family of secure, ultra-reliable, future-proof unified cloud services. WorldSmart includes CloudUC, a complete unified communications service that can upgrade or replace an enterprise's existing communications infrastructure with a next-generation secure cloud-based communications service. It also includes SmartBox, the world's first communications-enabled file sync & share service. With PanTerra's unified cloud solution, enterprises gain the highest levels of security, reliability, availability, scalability, quality of service, service level agreement and support available while significantly lowering their total cost of operations and IT administration complexities. PanTerra Networks solutions are available through a global network of channel partners. For more information, call us at 1.800.805.0558 or visit www.panterrannetworks.com.

About Bridgepointe Technology

With a robust portfolio of more than sixty service providers, Bridgepointe Technologies offers access to the best-in-offerings in the telecommunications and IP space. The Company's vendor-neutral approach enables it to create the most effective, efficient, and adaptable technology solutions for businesses without bias towards suppliers. <http://www.bridgepointe-technologies.com/>



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